

## Course Title      Auction Sales

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Who should attend?	Property professionals, auctioneers, conveyancers, property investors and estate agents.
Overview	Thousands of properties are sold at auction every year. This seminar will describe the important differences between the normal conveyancing process and the procedures involved in auction sales.
Duration	One hour

### Course Content

- 1) Why auction?
- 2) The auction contract
- 3) 'Common Auction Conditions, 2<sup>nd</sup> Edition'
- 4) Memorandum of Sale
- 5) Conveyancing process
- 6) Completion
- 7) Important tips